

# Starter Package

### **Essential Marketing Foundations for Growing Businesses**

### What's Included

Perfect for businesses just getting serious about marketing, the STARTER package gives you expert guidance and practical tools to help you grow with confidence.

This package includes:

- ✓ Marketing strategy assessment
- ✓ Basic brand positioning
- ✓ Content calendar development
- ✓ Monthly performance report
- √ 4 hours of consultation per month

## Onboarding Workflow

### Step 1: Welcome & Kickoff

#### **Welcome Email**

- Friendly intro from Mathlete
- Summary of what's included
- Link to the Client Intake Form
- · Scheduling link for kickoff call

#### **Client Intake Form**

- Gathers business overview, audience, competitors, tone, and goals
- Helps tailor everything that follows to your unique needs

### **Kickoff Strategy Call (Week 1)**

60-minute Zoom call

- Deep dive into your goals, brand, and challenges
- · Review of intake form
- Align on focus areas and roadmap

### **Step 2: Discovery & Audit**

- · Website, email, and social content review
- Light competitive scan (2–3 peers)
- Identify quick wins, missed opportunities, and key gaps

### Onboarding Workflow

# Step 3: Strategy Assessment & Brand Positioning Strategy Snapshot PDF

- Your personalized strategy summary
- Includes:
  - What's working / not working
  - Basic brand positioning statement
  - Recommended channels and guick wins
  - Lightweight persona sketch (if needed)

### Review Call (Week 3)

- 45-minute walkthrough
- Align on recommendations and direction
- · Prioritize actions

### **Step 4: Content Calendar Development**

### **30-Day Content Calendar**

- 4-6 content ideas tailored to your business
- Suggested formats (blog, email, social)
- Headline or title starters
- CTA notes and cadence suggestions

### **Planning Call**

- 30-45 minutes
- Review and refine content priorities
- Discuss rollout and delegation options

### Step 5: Ongoing Support & Wrap-Up

### **Monthly Performance Report**

- Overview of key metrics (based on what's available)
- Notes on what's working and where to improve
- Suggestions for the next month

#### 4 Hours of Consultation

- Strategy sessions
- Content or campaign reviews
- Tool or platform guidance
- General marketing advice

### Wrap-Up Email

- Final deliverables recap
- · Link to feedback form
- Option to book follow-up or discuss extended support

